#### PAMELA D. ORSAK THE LAW OFFICE OF PAMELA D. ORSAK

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#### **EDUCATION**

J.D., Duke University School of Law, 1999

BBA in accounting summa cum laude, University of Houston, 1996

#### **EMPLOYMENT**

January 2011 – present	The Law Office of Pamela D. Orsak	Victoria, Texas
January 2006 – June 2010	Anderson, Smith, Null & Stofer Associate	Victoria, Texas
October 2004 – January 2006	Ware, Jackson, Lee & Chambers Associate	Houston, Texas
June 2002 – October 2004	Ware, Snow, Fogel & Jackson Associate	Houston, Texas
September 2000 – June 2002	Harris County Probate Court Number Three Litigation & Mental Health Staff Attorney	Houston, Texas
September 1999 – August 2000	Fourteenth Court of Appeals Briefing Attorney for The Honorable Kem T. Frost	Houston, Texas

#### PROFESSIONAL ACTIVITIES AND HONORS

Board Certified, Estate Planning and Probate Law, Texas Board of Legal Specialization

Victoria Area Estate Planning Council, President 2009-2010, Member 2008 – present

Victoria County Bar Association, President 2008-2009, Member 2007 – present

College of the State Bar, Member 2002 – present

Junior League of Victoria, Texas, Inc., Treasurer 2010-2011, Membership Development Chair 2012-2013, Public Relations Chair 2013-2014, Member 2006-present

Victoria Professional Express Network, a chapter of the American Business Women's Association, Member 2008-2012

Presbyterian Day School, Secretary 2011-2012

Houston Livestock Show and Rodeo, Lifetime Member

Junior League of Houston, Member 2002-2006

#### AUTHOR/SPEAKER

Author/Speaker, "Transfer Techniques for Real Estate That Can Avoid Probate: Old Foundations, New Foundations, or Wrecking Balls," Notre Dame Estate Planning Institute, 2017

Speaker, "Administering the Estate," State Bar of Texas Building Blocks of Wills, Estates and Probate Course, 2013-2018

Author/Speaker, "Save Me from Probate: Transfer on Death Deeds and Lady Bird Deeds," Stanley M. Johanson Estate Planning Workshop, 2016

Author/Speaker, "Save Me from Probate: Transfer on Death Deeds and Lady Bird Deeds," State Bar of Texas 40<sup>th</sup> Annual Advanced Estate Planning & Probate Course, 2016

Author/Speaker, "Use and Abuse of Show Cause Motions in Probate Proceedings," State Bar of Texas 39<sup>th</sup> Annual Advanced Estate Planning & Probate Course, 2015

Speaker, "Estate Planning: Who, What, Why & How," Victoria College Foundation, Victoria, Texas 2015

Speaker, "Unintended Consequences of TOD, POD and Other Beneficiary Designations," Victoria Area Estate Planning Council, Victoria, Texas September 2014

Speaker, "Estate Planning Post 2010," First Victoria National Bank, Victoria, Texas 2011

Speaker, "Trusts: Who Needs Them," Victoria Professional Express Network, Victoria, Texas 2010

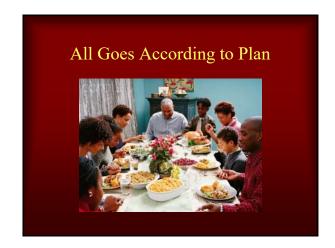
Speaker, "Why Do I Need a Will," Victoria Professional Express Network, Victoria, Texas 2008

TECHNIQUES FOR AVOIDING PROBATE FOR REAL ESTATE: OLD FOUNDATIONS, NEW FOUNDATIONS, OR WRECKING BALLS



#### Traps for the Unwary Personal Property

- PODs
- TODs
- JTWROS
- Beneficiary Designation for Vehicles



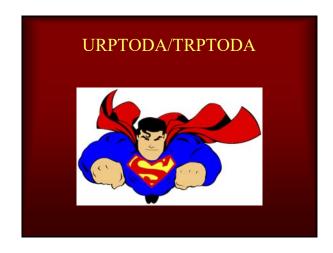












While the transfer on death deed is a welcome benefit for <u>all</u> Texans, it brings substantial relief to low-income homeowners.

Texas Access for Justice Commission website

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TODDs	
Other non-testamentary techniques to transfer real property	
Title companies reaction	
Unintended consequences	
When to use each technique	
When to use each technique	
TODD	
Emerging trend starting in Missouri in 1989	
Uniform Law Commission completed URPTODA in 2009	
Twenty-five states and District of	
Columbia have TODD statute	
	•
What is a TODD	
Non-testamentary instrument to	
transfer individual's interest in real	
property to one or more beneficiaries; effective at	
transferor's death	

#### What is a TODD

- (1) Must contain essential elements of a recordable inter vivos deed except as provided in paragraph (2)
- (2) Must state that the transfer of an interest in real property to the designated beneficiary is to occur on the death of the owner
- (3) Must be recorded in the deed records prior to transferor's death

#### What is a TODD

Unlike a traditional deed, no notice or delivery to or acceptance by the designated beneficiary during the transferor's life is required

#### Who Can Sign a TODD

Anyone with capacity to make a Will

Anyone with contractual capacity in Texas

No agent under a power of attorney in Texas

Who Can Revoke a TODD	
Anyone with capacity to make a	-
Will can revoke	
In Texas, anyone with contractual	
capacity, possibly including an agent under a power of attorney	
Can JTWROS Owner Do a	
TODD?	
Yes but it will be effective at the	
transferor's death only if she is the	
sole surviving owner	
Who Can Benefit from TODDs	
Any person or legal entity	
Can name alternates	

Who	Can I	Bene	fit	from
	TC	DDs		

URPTODA suggests extending rules governing survival and simultaneous death, anti-lapse, and elective share to harmonize rules governing probate and non-probate

## Who Can Benefit from TODDs – Survival and Simultaneous Death

In Texas, the designated beneficiary has to survive by 120 hours just like Will beneficiary

## Who Can Benefit from TODDs -Anti-Lapse

In Texas, anti-lapse statute applies

Can opt-out

Who Ca	n Bene	fit fron	n
TODDs -	–Electi	ve Sha	re

In Texas, no mention of elective share in TODD statutes

Could avoid surviving spouse's homestead election by using TODD??

## Who Can Benefit from TODDs –Multiple Beneficiaries

In Texas, if one beneficiary dies and anti-lapse statute does not apply, then his/her share transfers to other beneficiary or beneficiaries

#### Who Can Benefit from TODDs –Disclaimer

A beneficiary can disclaim

Still disqualified for Medicaid in Texas

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Any real property interest located in the state

No warranty of title – only get what Transferor had and not what Transferor thought had

#### Always Revocable

Even if it says it is not

In Transferor's gross estate, so basis adjustment

#### How to Revoke

- (1) Subsequent TODD that expressly revokes or by inconsistency revokes
- (2) Instrument of revocation that expressly revokes all or part of the TODD

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(3) An inter vivos deed expressly revoking the TODD or part of the TODD

#### **Revoking Instrument**

Must be acknowledged after the TODD being revoked and recorded prior to transferor's death

#### Harmony



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Harmonize rules governing probate and non-probate by extending rules governing revocation by divorce or homicide

#### How to Revoke

- (4) For Texas, recording notice of Final Judgment in divorce proceeding in county clerk's office prior to transferor's death
- (5) No mention of effect of homicide in Texas

#### How Not to Revoke

A Will cannot revoke a TODD in Texas

Problems w	hen Multiple
Owners Try	y to Revoke

(1) When there are multiple owners, revocation only effects interest passed by that owner; all owners must revoke to be full revocation

#### Problems when Multiple Owners Try to Revoke

- (2) JTWROS must all revoke to be effective
- (3) If only one JTWROS tenant revokes and is survivor, is revocation effective?

#### Effect on Mortgages and Liens

TODD beneficiary takes subject to conveyances, encumbrances, assignments, contracts, mortgages, liens, and other interests to which the real property is subject at the transferor's death

## Texas - Effect on Mortgages and Liens

Secured creditor of property conveyed by TODD has rights similar to rights of secured creditor when property conveyed by Will

#### Effect on Mortgages and Liens

- (1) Entitled to notice
- (2) Entitled to elect matured secured claim status

#### Effect on Mortgages and Liens

If creditor elects matured secured claim status, PR can collect the amount of the debt from the beneficiary or sell the property if the beneficiary cannot pay the debt

Effect of Insol	lvent Probate
Estate on	TODD

If transferor's estate is insolvent, PR can use TODDed property to satisfy claims against the estate, expenses of administration, estate taxes, allowance in lieu of exempt property, or family allowance

### Effect of Insolvent Probate Estate on TODD

PR brings proceeding to enforce liability against real property

2 year SoL unless secured creditor electing matured secured status

#### Effect of Insolvent Probate Estate on TODD

Court may award costs and reasonable and necessary attorney's fees in amounts the court considers equitable and just

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(1) Affect interests or rights of owner, including right to transfer or encumber, homestead rights, and ad valorem tax exemptions

#### **TODD Does Not**

(2) Affect interest or right of a transferee of the real property, even if transferee has actual or constructive notice

#### **TODD Does Not**

(3) Affect interest or right of a secured or unsecured creditor or future creditor of the transferor, even if the creditor has actual or constructive notice

#### **TODD Does Not**

(4) Affect the eligibility of the transferor or designated beneficiary for any form of public assistance, subject to applicable federal law

#### **TODD Does Not**

- (5) Trigger a "due on sale" clause or similar clause
- (6) Invoke statutory real estate notice or disclosure requirements

#### **TODD Does Not**

- (7) Create a legal or equitable interest in favor of the designated beneficiary
- (8) Subject the real property to claims or process of a creditor of the designated beneficiary

Medicaid Qualification	&
Recovery	

Principal residence not a countable resource

Transfer of any interest of home, including remainder interest, nullifies exclusion

## Medicaid Qualification & Recovery

Transfer can postpone or terminate qualification

TODD does not affect Medicaid by statute

## Medicaid Qualification & Recovery

States required to have Medicaid Estate Recovery Program ("MERP")

In Texas, MERP only recovers probate estate

Medicaid Qualification	&
Recovery	

Texas TODDs avoid MERP as pass outside probate

Federal law allows MERP to recover non-probate assets so Texas could change MERP

#### How to do a TODD

- (1) Form TODD in TRPTODA
- (2) Texas Access to Justice Commission has a toolkit which provides a form

#### How to do a TODD

(3) Draft your own

## Lady Bird Deed LADY BIRD JOHNSON

#### Lady Bird Deed The Myth

Type of deed used by President Johnson to transfer property to Lady Bird Johnson

#### Lady Bird Deed The Truth

Lady Bird was the name of a fictional character used by Jerome Ira Solkoff, the Florida attorney who drafted the first Lady Bird Deed, to explain how the deed works

Not statutory	

#### Lady Bird Deed What is It?

- (1) transfers grantor's interest
- (2) retains a life estate for grantor with the ability to occupy and use the property for the grantor's lifetime with no liability for waste

#### Lady Bird Deed What is It?

(3) retains grantor's ability to sell, convey, lease, or mortgage without the consent of the remainder beneficiaries without sharing the proceeds

Lady Bird	Deed
What is	It?

(4) retains grantor's right to revoke or change beneficiaries

## Lady Bird Deed Advantages

(1) Revocable so not a complete gift – no tax or Medicaid implications

## Lady Bird Deed Advantages

Texas Medicaid caseworkers are supposed to have all Lady Bird Deeds reviewed by the regional attorney because they may not be drafted properly

## Lady Bird Deed Advantages

- (2) Grantor maintains homestead creditor protection
- (3) Grantor maintains property tax exemptions such as homestead and over 65

## Lady Bird Deed Advantages

- (4) Part of Grantor's gross estate so still receives a basis adjustment
- (5) Relatively low cost option

## Lady Bird Deed Advantages

(6) Does not pass through probate – file an affidavit of death in official public records to document transfer of title

## Lady Bird Deed Advantages

- (7) Should not be subject to remaindermen's creditors while Grantor alive
- (8) No prohibition against Grantor warranting title or being executed by agent under power of attorney

## Lady Bird Deed Advantages

- (9) Not a probate asset so not subject to MERP
- (10) May not be subject to probate creditors like TODD is

## Lady Bird Deed Disadvantages

## Lady Bird Deed Disadvantages

- (1) Not as flexible as a Will or trust
  - (a) Cannot adapt if remainderman is mentally disabled or a minor

## Lady Bird Deed Disadvantages

- (1) Not as flexible as a Will or trust
  - (b) No statute authorizing antilapse statute to apply

# Lady Bird Deed Disadvantages Mom Jane Payton Landon Mom signs Lady Bird Deed with remainder to daughters; Sue dies before Mom; Jane gets 100% with nothing to Sue's kids

## Lady Bird Deed Disadvantages

- (1) Not as flexible as a Will or trust
  - (c) No alternate beneficiaries

## Lady Bird Deed Disadvantages

(2) Vested right for beneficiaries?

"The Grantor reserves a life estate with full power and authority, without the joinder of any other person to sell, convey, mortgage, lease or otherwise dispose of the property in fee simple with or without consideration..."

## Lady Bird Deed Disadvantages

- (2) Vested right for beneficiaries?
  - (a) Sign new deed
  - (b) Grantee's creditors

JTWROS Deed	
Not statutory	
JTWROS Deed What is It?  Multiple individuals own undivided interest in property with survivor having 100% interest	

## JTWROS Deed Advantages

- (1) Grantor maintains homestead creditor protection if lives in home
- (2) Grantor maintains property tax exemptions such as homestead and over 65 for share of home

## JTWROS Deed Advantages

- (3) Part of Grantor's gross estate so still receives a basis adjustment
- (4) Relatively low cost option

#### JTWROS Deed Advantages

- (5) Does not pass through probate file an affidavit of death in OPR to document transfer of title
- (6) No statute authorizing PR to reach to pay creditors in insolvent estate

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## JTWROS Deed Advantages

- (7) No prohibition against warranting title
- (8) No prohibition against execution by an agent under a power of attorney

#### JTWROS Deed Advantages

(9) Not a probate asset so not subject to MERP

## JTWROS Deed Disadvantages

- (1) Creditors of joint tenants can reach
- (2) Irrevocable so gift tax and Medicaid implications

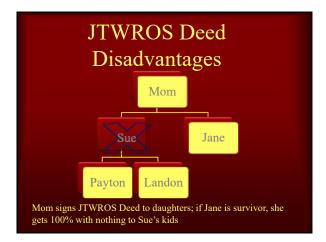


## JTWROS Deed Disadvantages

- (3) Not as flexible as Will or trust
  - (a) Cannot adapt if remainderman is mentally disabled or a minor

## JTWROS Deed Disadvantages

- (3) Not as flexible as a Will or trust
  - (b) No statute authorizing antilapse statute to apply



## JTWROS Deed Disadvantages

- (3) Not as flexible as a Will or trust
  - (c) No alternate beneficiaries

#### JTWROS Deed Disadvantages

- (4) Lose part of ad valorem tax exemptions if gift to kids under 65 and who do not live in home
- (5) Grantees will likely recognize capital gain on sale of house because "use" test not satisfied

#### Revocable Trust

A trust in which the settlor reserves the right to terminate the trust and recover the trust property and any undistributed income

Black's Law Dictionary

## Revocable Trust Advantages

- (1) Revocable so not a complete gift no tax implications
- (2) Settlor can maintain property tax exemptions such as homestead and over 65

#### Revocable Trust Advantages

- (3) Part of Settlor's gross estate so still receives a basis adjustment
- (4) Does not pass through probate

## Revocable Trust Advantages

- (5) Should not be subject to remaindermen's creditors while Settlor alive
- (6) No prohibition against Settlor warranting title or being executed by agent under power of attorney

## Revocable Trust Advantages

- (7) Title insurance will transfer to Settlor's trust
- (8) Not a probate asset so not subject to MERP in states where MERP only recovers probate assets

## Revocable Trust Advantages

- (9) May not be subject to probate creditors like TODD is
- (10) Grantor's dispositive plan has a better chance of being carried out already in place


#### Revocable Trust Advantages

- (11) Flexible beneficiary designations
  - (a) can adapt if remaindermen is mentally disabled or a minor

## Revocable Trust Advantages

- (11) Flexible beneficiary designations
  - (b) can adopt anti-lapse statute

#### Revocable Trust Advantages

- (11) Flexible beneficiary designations
  - (c) can designate alternate beneficiaries

## Revocable Trust Disadvantages

- (1) Cost and time required to create and fund
- (2) Home in revocable trust will prevent Medicaid qualification

#### Revocable Trust Disadvantages

(3) Law unsettled as to whether a home in a rev trust retains its homestead protection against creditors

## Revocable Trust Disadvantages

(4) Law unsettled as to whether a surviving spouse can make a homestead election – may be advantage depending on whom you represent

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TITLE COMPANIES REACT	
	_
TODDs	
(1) Underwriting Guidelines	-
Being Developed	
(2) Title Incurence Coverage	
(2) Title Insurance Coverage Continues?	
Continues.	
	•
Unclear whether designated	
beneficiary under a TODD is	
covered by definition of	
Insured in Tex. Ins. Code or	
Basic Manual for Title	
Insurance	

Ladry Dind Danda	
Lady Bird Deeds	
(1) Underwriting Guidelines	
Death certificate	
Affidavit of Facts regarding	
death and payment of all debts	
of the debtor's estate	
Lady Bird Deeds	
(2) Title Insurance Coverage	
Continues?	
Probably – Warranty Clause	
3	
Good reasons to revoke	
TODD or Lady Bird Deed	
1000 of Lady Bird Deed	





### Other good reasons to "revoke"

- (1) If remainderman's creditors threaten action
- (2) If designated beneficiary/
  remainderman qualifies for or
  may soon qualify for
  Medicaid & already has a
  house

# POTENTIAL LANDMINES FOR NONTESTAMENTARY TRANSFERS

(1) Designated beneficiary selling TODDed property

### What Does Title Company Want to Insure?

- Affidavit from DB that all debts paid or there are sufficient assets to pay debts
- Affidavits from all heirs or beneficiaries may not all agree

(2) PR exercises right to sell TODDed property in insolvent estate	
What Does Title Company Want to Insure?  Affidavit from PR that estate is insolvent  Dec action for IA	
(3) Unintended Consequences	

### EPIC FAIL TODD #1

Widower deeds home through a TODD to daughter and husband who subsequently divorce

### EPIC FAIL TODD #1

Action: Widower files notice of final judgment in county clerk's office

#### EPIC FAIL TODD #1

Result: Ex son-in-law owns undivided one-half interest with daughter when dad dies (only works when transferor married to designated beneficiary)

#### EPIC FAIL TODD #2

Widow deeds home through a TODD to son who later develops dementia and qualifies for Medicaid

### EPIC FAIL TODD #2

Problem: Widow thinks home will not disqualify son; but he already owns a home

#### EPIC FAIL TODD #2

Result: son is disqualified for Medicaid until house sold and proceeds spent (better off creating SNT for son under Will)

### EPIC FAIL TODD #3

Mom uses TODD to deed her home to two children and one stepchild wanting all of their descendants to share equally

### EPIC FAIL TODD #3

Problem: Stepchild dies but Mom thinks anti-lapse statute applies after talking to her cousin who talked to a lawyer about a TODD once

#### EPIC FAIL TODD #3

Result: Stepchild's children get nothing

EPIC FAIL TODD #4  Widow uses TODD to deed home to two children	
EPIC FAIL TODD #4  Problem: One child is a minor when widow dies and the children cannot afford property taxes and insurance	

EPIC FAIL TODD #4

Result: May need guardianship to sell the house

#### EPIC FAIL LBD #1

Mom uses LBD to deed home to her 2 kids wanting each of kid's families to have interest in home

#### EPIC FAIL LBD #1

Problem: Kid #1 dies while mom alive but mom doesn't know Kid #2 doesn't plan to share with Kid #1's family

#### EPIC FAIL LBD #1

Result: Kid #2 torpedoes Mom's plan and Kid #1's family gets nothing

#### EPIC FAIL LBD #2

Dad uses LBD to deed home to his 4 kids

### EPIC FAIL LBD #2

Problem: Dad can't afford the upkeep and wants to downsize; finds a potential buyer; title company insists 4 kids sign off; black sheep refuses to sign

### EPIC FAIL LBD #2

Result: Dad doesn't remember he can revoke (or title company refuses to honor revocation) and deal falls through

### EPIC FAIL LBD #3

Mom lives on the coast and signs a LBD for her home to her children

### EPIC FAIL LBD #3

Problem: Cat 4 hurricane hits; no insurance & needs FEMA to rebuild; FEMA says kids are also owners & won't give her money unless she is the sole owner

### EPIC FAIL LBD #3

Result: Mom has to undo LBD

#### EPIC FAIL JTWROS DEED #1

Mom deeds interest in home to two kids

#### EPIC FAIL JTWROS DEED #1

Problem: Mom has to sell house to downsize to a home in a retirement community

### EPIC FAIL JTWROS DEED

#1

Result: Mom has no capital gain on sale of house but kids will have capital gain

#### EPIC FAIL JTWROS DEED #2

Dad and second wife have two homes which they owned prior to marriage which they want other to have

#### EPIC FAIL JTWROS DEED #2

Problem: Dad dies and second wife develops dementia

#### EPIC FAIL JTWROS DEED #2

Result: Second wife forced to sell one home

#### EPIC FAIL JTWROS DEED #3

Dad and Mom want to convey their second home on the bay by JTWROS deed to their only child who has a home of his own to avoid probate

#### EPIC FAIL JTWROS DEED #3

Problem: Child rear ends school bus

## EPIC FAIL JTWROS DEED #3

Result: Mom and dad are forced to sell bay home or pay off child's creditor to save bay home

#### EPIC FAIL REVOCABLE TRUST

Mom deeds home to rev trust to protect from soon to be new husband

#### EPIC FAIL REVOCABLE TRUST

Problem: Mom dies before new husband and does not leave him right to live in house

#### EPIC FAIL REVOCABLE TRUST

Result: New Husband sues and with law unclear, tens of thousands of dollars are spent on legal fees before settlement is reached

(4) Discrepancies with Will	
Ask about TODDs & LBDs  Caution about unintended consequences  Ensure Will and deeds are consistent	
Caution that if client chooses to revoke TODD or LBD, needs to see you again to possibly amend Will	

WHEN TO USE EACH TECHNIQUE	
TODDS and LBDs	
Truly low-income clients - won't consult you  Client of modest or large wealth  - create more problems than solve	

Middle income clients without long term care insurance and who can't pay long term care for long  — prime candidates	
But still can backfire  Potential for Exploitation  Increases?	
Grantor lacks capacity - LBD  Concern about title problems - LBD	

Want to sell house right away when grantor dies and not kids or spouse - LBD  Grantor may decide to sell house prior to death - TODD	
JTWROS DEED	
Couple who have children from prior marriage who want to ensure spouse gets property	

Business partners who want to ensure brick and mortar store goes to surviving partner and not spouse of deceased partner	
REVOCABLE TRUST	
Clients who live in states with high probate costs, clients who have assets in more than one state, clients with financial institutions who don't honor powers of attorney, and clients whose kids are likely to contest	

